

Affordable Legal Documents LLC 801-654-3057 • mulcock@sisna.com

Greetings,

Congratulations. You are taking "the" big first step by completing this questionnaire to start the preparation of your Trust and Estate Documents Package. You will feel a huge burden lifted when you finally sign your documents knowing that you have done the right thing to protect you, your family and your assets.

The attached following Questionnaire will prompt you for the information necessary to get started. It may appear overwhelming, but relax. Some pages are instructions and commentary. A lot of the information, particularly contact information, may be redundant and you only need to enter it once. For example, if any of your children are still living at home, you don't have to enter their address, etc. because you have already entered it on page 1 with your information.

Some things to remember as you fill in the blanks:

- 1. Always use **FULL LEGAL NAMES** These are legal documents and it is important to achieve absolute clarity so that when the time comes and you need them to work, there is no confusion about who is who
- 2. Fill in as much **CONTACT INFORMATION** as possible.
- 3. If someone appears **MORE THAN ONCE** in the Questionnaire, you only need to **enter it ONE TIME**. That will save you a lot of time.
- 4. * indicates vital information. The other information is important but * is essential
- 5. LEGIBLE. Write as legibly as possible so we won't make mistakes.
- 6. When you come to the ASSET AND LIABILITIES section, understand that information is essential to evaluating your unique situation and designing Estate and Asset Protection SystemTM customized to your particular situation and needs.
- 7. DO YOUR BEST. Complete as much as you can. When you talk with one of our planning professionals, you will have an opportunity to ask questions. They will likely have some questions for you as well.

Thank you! for allowing Affordable Legal Documents to assist you in this important work. Now, prepare to enjoy confidence and peace of mind.

Gratefully,

Larry Mulcock, CFP, RIA Affordable Legal Documents LLC

PERSONAL & FAMILY INFORMATION

HELP: "Settlors" means you, the people who are setting up your Trust. The Settlors "settle" the Trust meaning they are setting up the Trust.

Settlor / Husba	and Name		
Citizenship	*I	Date of Birth	
Prior Marriages	s		
Prior Names			
Health History			
Employment			
Work Phone _		Fax	
Cell Phone		*Home Phone	
Email			
	Current Estate Plan? If "Yes', pleas	se describe	
Settlor / Wife			
	Da		
Prior Marriages	s		
Prior Names			
Health History			
Employment			
		Fax	
Cell Phone		*Home Phone	
Email			
	Current Estate Plan? If "Yes', pleas	se describe	
Home Address			
	County		Zip
Mailing Addres	es (if different)		

DOCUMENTS

NOTE: IT IS ONLY NECESSARY TO PROVIDE EACH PERSON'S CONTACT INFORMATION ONE TIME. For example, if your spouse is also your *Personal Representative*, then in the *Personal Representative* section under *Primary Personal Representative*, just fill in his/her name and leave the contact information blank.

REVOCABLE LIVING TRUST

HELP: For estate planning purposes, you, as the Settlors, are "settling" or setting up a "revocable trust". The Trust is a contract (not an entity) in which the Settlors (YOU) appoint the Trustees (YOU) to manage assets that are transferred to the Trust for the benefit of the Beneficiaries (YOU).

HELP: Trust Name – Generally, the Trust bears the names of the Settlors, such as "The William Smith Family Trust". However, you can name it anything you want.

Trust Name		

TRUSTEES

HELP: *Trustee* – The Trustee is technically the owner of the trust property, but we often think of the owner as being the Trust, which is fine. The Trustee(s) is the party(s) to the Trust who manages the Trust assets and property as instructed by the Settlor(s) in the Trust contract.

HELP: *Successor Trustee* – If the Original Trustees die the Successor Trustee(s) steps into the place of the Trustees and takes over the management and distributions of the Trust assets to the new Beneficiaries.

If the Original Trustees becomes incapacitated and are still alive but not able to perform the Trustees' duties, the Successor Trustee steps in to manage the Trust until the Original Trustees either regains their capacity or die. We suggest you have one or two backup Successor Trustees in case one is not available or refuses to do the job.

NOTE: If there are trustworthiness concerns, you can have more than one Trustee or Successor Trustee at a time to provide a check and balance. It is better to have an odd number so that a disagreement cannot end in deadlock making the services of a judge necessary to resolve a conflict.

NOTE: It is good to have some back-ups named in case your first choice can't or is not willing to serve. We recommend two back-ups, but you may have more if you desire. Back-ups are not required. If there is no one specified in the Trust, the Beneficiaries can elect someone, but, if no one is appointed or they can't agree, a judge will need to pick a replacement.

YOU are the Original Trustees

Name	Relationship
Address	
	State Zip
Work Phone	Home Phone
Cell Phone	email
2 nd Successor Trustee	
Name	Relationship
Address	
City	State Zip
Work Phone	Home Phone
Cell Phone	email
3 rd Successor Trustee	
Name	Relationship
Address	
	State Zip
Work Phone	Home Phone
Cell Phone	email

DISTRIBUTION SCHEME FOR YOUR ESTATE

INSTRUCTIONS: To ensure that your documents will do what you want, it is important to know your options and be very clear. Read through the following information before you decide. We will discuss this with you before we start your documents until we are satisfied that both you and we are clear. Be sure to (1) always use full legal names and (2) Please provide as much contact information as possible.

HELP: "Trust Estate" means everything owned by your Trust.

HELP: "per stirpes" or "by right of representation" means your estate is to be divided into shares, equal or unequal, one share for each beneficiary. For example, if one of your children predeceases you, that child's share of your estate would be split between that child's children/your grandchildren. A deceased beneficiary's share follows their bloodline, that is, to their children.

HELP: "per capita" means your estate is to be divided equally between the surviving beneficiaries. For example, if a one of your children dies before you, that child's share would be split among their siblings, your surviving children, and nothing would go to their children, your grandchildren.

THINGS TO CONSIDER:

- 1. Division of the Trust Estate
 - a. Divide the Trust Estate equally between the children or do you want an UNequal distribution?
 - b. Do you want to "disinherit" anyone?
 - c. Do you have special situations such as a handicapped child receiving government benefits?
- 2. What if a child dies before you do?
 - a. If a child predeceases me, divide that child's share equally among that child's children. This is called either a "per stirpes" distribution or distribution "by right of representation".
 - b. If a child predeceases me, divide their share equally among their siblings "per capita".
- 3. When do you want them to get their share?
 - a. As soon as possible after you die?
 - b. When they reach a certain age, for example:
 - i. When each child turns 21
 - ii. After the youngest child turns 21
 - iii. 30% when they turn 21, 30% when they turn 25, the balance when they turn 28
 - iv. Hold the entire estate in trust for the benefit of all minor children. When the youngest child turns 21, divide what's left equally per stirpes.
 - c. When they accomplish a certain task, such as a college degree, get married or by a house.
- 4. Do you want to leave anything to charities, such as Utah Youth Village or the University of Utah?
- 5. Do you want to leave anything to non-family members, such as a friend or a foster child?

ESTATE DISTRIBUTIO						

LAST WILLS AND TESTAMENTS

INSTRUCTIONS: Be sure to (1) Always use full legal names and (2) provide as much contact information as possible.

HELP: A "pour-over will" means that your Last Will and Testament has a provision that leaves everything not in your Trust to your Trust. In other words, the Trust is the sole heir of your Will, that is to say that your Will "pours" everything "over" into your Trust.

PERSONAL REPRESENTATIVES

HELP: A "personal representative" (formerly known as an "executor") represents your estate after you die. The Personal Representative takes care of distributing all your stuff you did not transfer to your Trust.

NOTE: Usually, the Personal Representative and Alternate Personal Representative's are the same people as the Successor Trustees. The Personal Representative deals with non-Trust assets and the Trustee deals with Trust assets. It makes it less complicated if only one person must sign and coordinate activities. A committee takes longer to get things done.

NOTE: If there are trustworthiness concerns, you can have more than one Personal Representative and Trustee at a time to provide a check and balance. It is better to have an odd number so that a disagreement cannot end in deadlock making the services of a probate judge necessary to resolve a conflict.

NOTE: It is good to have some back-ups named in case your first choice can't or is not willing to serve.

HUSBAND PERSONAL REPRESENTATIVES

Name		Relationship	:
Address			
City		State	Zip
Work Phone	Home Phone	e	
Cell Phone	email		
$ \label{eq:husband-1} \textbf{Husband-1}^{\text{st}} \ \textbf{Alternate Personal Representative} $			
Name		Relationship	
Address			
City		State	Zip
Work Phone	Home Phone	e	
Cell Phone	email		
Husband - $2^{ m nd}$ Alternate Personal Representative			
Name		Relationship	
Address			
City		State	Zip
Work Phone	Home Phone	e	
Cell Phone	email		
Husband - 3^{rd} Alternate Personal Representative			
Name		Relationship	
Address			
City		State	Zip
Work Phone	Home Phone	e	
Cell Phone	email		

WIFE PERSONAL REPRESENTATIVES

Name		Relationshi	p:
Address			
City			
Work Phone	Home Phone	e	
Cell Phone	email		
Wife - 1st Alternate Personal Representative			
*Name		Relationship	
Address			
City			
Work Phone	Home Phone	e	
Cell Phone	email		
Wife - 2 nd Alternate Personal Representative			
Name		Relationship	
Address			
City		State	Zip
Work Phone	Home Phone	e	
Cell Phone	email		

DURABLE GENERAL POWER OF ATTORNEY

HELP: A "Financial Agent" appointed in your Durable General Power of Attorney is someone you authorize to manage your affairs in the event you become incapacitated. It is active until you either regain your capacity or die.

NOTE: The Financial Agent under your Durable General Power of Attorney and Alternate Financial Agents are usually the same people as the Successor Trustees in the same order. In the event of your incapacity, your Financial Agent manages your non-Trust assets and the Trustee manages your Trust assets. It makes it less complicated if only one person must sign and coordinate activities. A committee takes longer to get things done.

NOTE: It is good to have some back-ups named in case your first choice can't or is not willing to serve.

HUSBAND

FINANCIAL AGENTS

Name		Relationsh	ip:
Address			
City			
Work Phone	Home Phone	e	
Cell Phone	email		
Husband - 1 st Alternate Financial Agent			
Name		Relationship)
Address			
City			
Work Phone	Home Phone	e	
Cell Phone	email		
Husband - 2 nd Alternate Financial Agent			
Name		Relationship)
Address			
City			
Work Phone	Home Phone	e	
Cell Phone	email		

WIFE

FINANCIAL AGENTS

Name		_ Relationship):
Address			
City			
Work Phone	Home Phor	ne	
Cell Phone	email		
Wife - 1 st Alternate Financial Agent			
Name		_ Relationship	
Address			
City			
Work Phone	Home Phor	ne	
Cell Phone	email		
Wife - 2 nd Alternate Financial Agent			
Name		_ Relationship	
Address			
City			
Work Phone	Home Phor	ne	
Cell Phone	email		

HEALTH CARE POWER OF ATTORNEY

INSTRUCTIONS: Be sure to (1) Always use full legal names and (2) provide as much contact information as possible.

HELP: A "Health Care Agent" is a person appointed by you in your Health Care Power of Attorney, more technically known as a "Medical Directive". You grant to this person your power to make medical and health care decisions for you if you, for whatever reason, cannot make them yourself. Each State legislature has approved its own version that usually incorporates the Living Will.

HELP: A "living will", more technically known as a "Medical Directive to Physicians and Providers of Health Care" is a document in which you express your desires relative to ongoing medical and health care services in the event you are irrevocably in the process of dying. No person is appointed to act for you under this document. It is State-specific and usually combined with the Health Care Power of Attorney.

NOTE: Your Health Care Agent need not be the same as anyone already named in the previous documents. In fact, it is often not the same person. Some things to consider when selecting your Health Care Agent and Alternates are age, familiarity with medical and health care matters, disposition under stressful circumstances, assertiveness, etc.

NOTE: It is good to have some back-ups named in case your first choice can't or is not willing to serve.

HUSBAND

HEALTH CARE AGENTS

Name		Relations	ship:
Address			
City		State	Zip
Work Phone	_ Home Pho	one	
Cell Phone	_ email		
Husband - 1st Alternate Health Care Agent			
*Name		Relationsh	ip
Address			
City			
Work Phone	_ Home Pho	one	
Cell Phone	_ email		
Husband - 2nd Alternate Health Care Agent			
Name		Relationsh	ip
Address			
City			
Work Phone	_ Home Pho	one	
Cell Phone	email		

WIFE

HEALTH CARE AGENTS

Name		_ Relationshi	p:
Address			
City			
Work Phone	Home Phon	ıe	
Cell Phone	email		
Wife - 1 st Alternate Health Care Agent			
Name		_ Relationship	
Address			
City			
Work Phone	Home Phon	ie	
Cell Phone	email		
Wife - 2 nd Alternate Health Care Agent			
Name		_ Relationship	
Address			
City		_State	Zip
Work Phone	Home Phon	ie	
Cell Phone	email		

ASSETS AND LIABILITIES

Why do we need your financial information?

First, this will become a checklist for implementation your estate plan.

Second, it may raise additional red flags regarding your estate or asset protection planning, they may need additional attention.

Third, we want to be sure that it does not conflict with other planning you may have already done.

INSTRUCTIONS:

- 1. Be as details as possible, but not too detailed. In other words, enter the name of the bank, type of account and typical balance, but not the account number. The same applies to credit cards.
- 2. Whenever possible, indicate who or what owns each asset or liability. For example, an account has only one spouse on a rental property owned by an LLC, or who each IRA belongs to. Separate property or community property may indicate that some special drafting may be needed. This is particularly true for multiple marriages and merged families. We will ultimately need to know which assets are intended to be joint and which are separate property.
- 3. Enter the address or some other description of the real estate, enough so that we can identify what state it is in and the type of use, such as a residential rental, farm property or a cabin in the mountains.
- 4. We do not need exact balances on accounts and debts, only estimates. The same applies to the fair market value.
- 5. The detail request for each life insurance policy is necessary to determine the disposition and ownership of each policy.
- 6. Possible inheritance is important because most people do not consider it an asset or part of their net worth. However, it can wreak havoc with a plan if not anticipated. Your best estimate is all we need.
- 7. Do your best. Your may have questions. We will likely have questions for you as well. If you are uncertain about an entry, leave it blank or put a "?" next to it to remind both of us that it needs attention.

	Description	Debt	Fair Market Value
Persona	l Property, Collectables, etc.		
		<u> </u>	<u> </u>
		<u> </u>	<u> </u>
		<u> </u>	<u> </u>
Persona	l Vehicles, Boats, Toys, etc.		
		\$	<u> </u>
		<u> </u>	<u> </u>
		<u> </u>	<u> </u>
		<u> </u>	<u> </u>
		\$	\$
		<u> </u>	\$
Persona	Cash, Checking & Savings Accounts		
			<u> </u>
		¢	\$
		\$	\$
		\$	\$
		\$	\$
		\$_	\$
Persona	l Consumer / Credit Card Debt		
		\$	
		<u> </u>	
		<u> </u>	
		Φ.	
Persona	l Notes, Contracts, Accounts Receivable	Ψ	
i visuita	Trotes, Contracts, Accounts Accervable	\$	\$
		Φ.	\$ \$
		\$ \$	Ψ ¢

Title	Description	Debt	Fair Market Value
Person	nal Use Real Estate		
	_	\$	\$
		<u> </u>	\$
		\$	\$
	_	\$	\$
Rental	Real Estate		
		<u> </u>	<u> </u>
		<u> </u>	<u> </u>
		<u> </u>	\$
	_	\$	<u> </u>
		\$	<u> </u>
		<u> </u>	\$
		<u> </u>	<u> </u>
Land &	& Development Real Estate		
		<u> </u>	\$
		\$	<u> </u>
		<u> </u>	<u> </u>
Closely	y-Held Businesses – Corporations, Limited Liabi	lity Companies, Partr	erships, etc.
		\$	<u> </u>
		\$	<u> </u>
		\$	<u> </u>
Patent	s, Trademarks, Copy Rights, Royalties, etc.		
		\$	<u> </u>
		\$	<u> </u>
Non-U	S Assets		
		\$	<u> </u>
		\$	\$

Title	Description	Current Value
Taxab	ole Investments, i.e. stocks, bonds, mutual funds, etc.	
		\$
		\$
		\$
	_	\$
		\$
IRAs &	& Retirement Plans, Medical Reimbursement and College Plans, etc.	
		\$
		<u> \$ </u>
		\$
		<u> </u>
		\$
		Φ.
		\$
		\$
Other	Assets	
Anticij Descrij	pated Inheritance	Estimated Value
Husband		
Other		

* L	ife Insurance Company		Type of Policy	
	Premium \$	Cash Value \$_		*Death Benefit \$
2.	Company		Type of Policy	
	Owner		Beneficiaries	
	Insured		Date Issued	
	Premium \$	Cash Value \$_		*Death Benefit \$
3.	Company		Type of Policy	
	Owner		Beneficiaries	
	Insured		Date Issued	
	Premium \$	Cash Value \$_		*Death Benefit \$
4.	Company		Type of Policy	
	Owner		Beneficiaries	
	Insured		Date Issued	
	Premium \$	Cash Value \$_		*Death Benefit \$
5.	Company		Type of Policy	
	Owner		Beneficiaries	
	Insured		Date Issued	
	Premium \$	Cash Value \$_		*Death Benefit \$
6.	Company		Type of Policy	
	Owner		Beneficiaries	
	Insured		Date Issued	
	Premium \$	Cash Value \$_		*Death Benefit \$
Ot	her insurances			
Ηι	ısband			
	YES / NO	Disability – Short 7	Гегт	
	YES / NO	Disability – Long T	Term	
	YES / NO	Medical		
	YES / NO	Long-Term Care		

Wife

YES / NO	Disability – Short Term				
YES / NO	Disability – Long Term				
YES / NO	Medical				
YES / NO	Long-Term Care				
Source of Income	SOURCES OF INCOME	Annual Amount			
		¢			
	SUPPLEMENTAL QUESTIONS				
1. YES / NO	Do you have a prenuptial or post-nuptial agreer	ment?			
2. YES / NO	Do you have any ongoing, unsatisfied or de	elinquent legal or financial			
	or spouses or children?				
	Do you owe the IRS any money?				
	Are you currently being audited by the IRS?				
		Are there any years for which you have not filed a tax return? Years			
	Do you have any outstanding judgments or uns				
7. YES / NO	Do you have any pending litigation or anticipat	te new litigation?			
8. YES / NO	Are you a sole proprietor, partner or general pa	Are you a sole proprietor, partner or general partner is a business venture?			
9. YES / NO	Are you a guarantor on any obligations not dis-	Are you a guarantor on any obligations not disclosed in the above financial			
	information? Please Explain				
10. YES / NO	Have your ever filed a federal Gift Tax Return?	?			
11. YES / NO	Do you own any gun?				